

Safe Harbour



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Q2 & H1 FY25 Key Updates

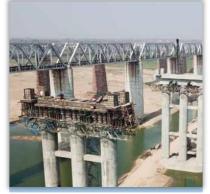


Company Overview

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Annexure







Q2 & H1 FY25 Key Updates



Qualified Institutional Placement and Bonus Issue



Bonus Issue

• Completed its 3rd Bonus Issue in the last 7 years in the ratio of 1:1 on July 3, 2024, thus strengthening the capital base of the Company and providing liquidity to investors.

Fundraising through QIP

- Successful fundraise of ₹ 175 crores by issue of fresh shares to marquee investors within a period of 2 months from Board approval.
- The Issue closed on August 29, 2024, at ₹174.64 per share. Motilal Oswal acted as BRLM and Crawford Bayley were the Legal Counsel
- The Company has completely utilized the net proceeds of ₹ 169.6 crores of which ₹ 131.25 crores utilized for debt repayment and the balance was used for General Corporate Purpose with no deviations, as per the report submitted by the Monitoring Agency

Increase in Capacity to Bid

Post QIP the Networth of the company has increased to approx ₹ 500 Cr which enables us to bid for projects of over ₹ 1,500 Crores

Debt Reduction

Majority of the funds has been used in reducing overall debt level to almost net debt free

Net Debt has reduced by ~Rs 95 cr

Improvement in Rating

The review of the external rating of the Company will lead to further reduction of cost. Consortium Banks have also agreed to part release of pledge of shares

Current Ratio & D/E Improvements

Pre-QIP D/E = 0.63x

Post-QIP D/E = 0.22x

Current Ratio = 2.04x

Marquee Investors

- 1. Pinebridge Global Funds
- 2. Bofa Securities Europe SA ODI
- 3. Societe Generale
- Bandhan Infrastructure Fund

Q2 & H1 FY25 – Result Snapshot









Revenue

EBITDA

PAT

Order Book

Rs. 3,609.8 Cr

H1FY25

Q2FY25

Rs. 516.7 Cr

▲ 13.4% YoY

Rs. 74.4 Cr

▲ 24.6% YoY

Rs. 39.2 Cr

▲ 45.2% YoY

Order Inflow

Rs. 1,040.4 Cr

Rs. 280.7 Cr

▲ 26.6% YoY

Rs. 40.0 Cr

▲ 47.0% YoY

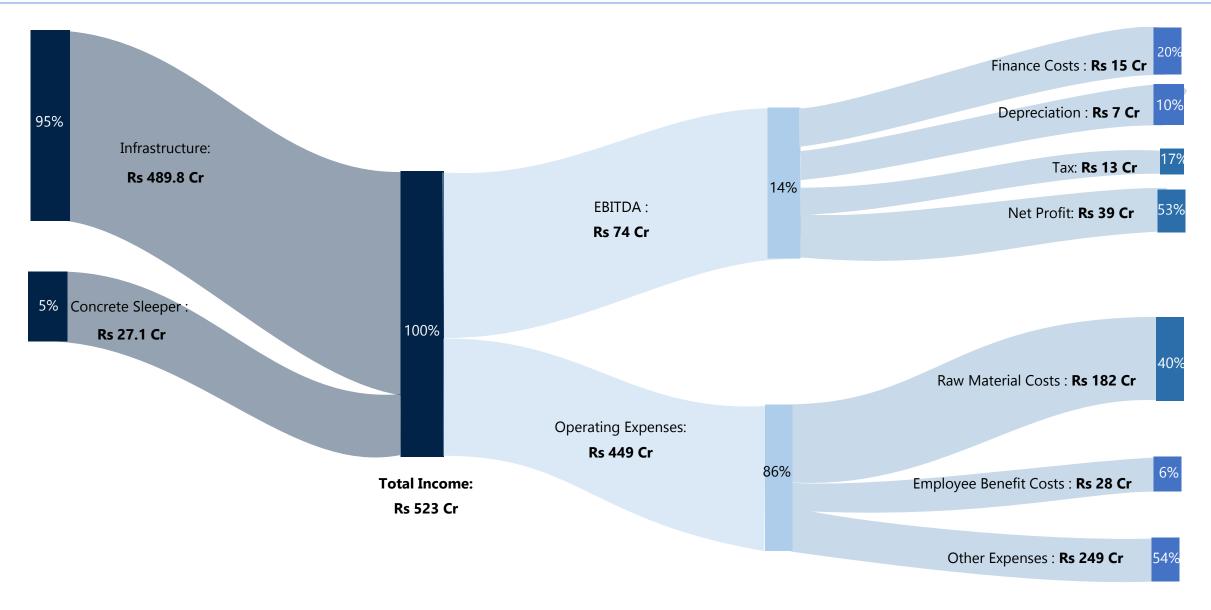
Rs. 21.7 Cr

▲ 90.4% YoY

The company has declared an Interim Dividend @ Re 1 per share. The Record Date for the same has been fixed on November 25, 2024.

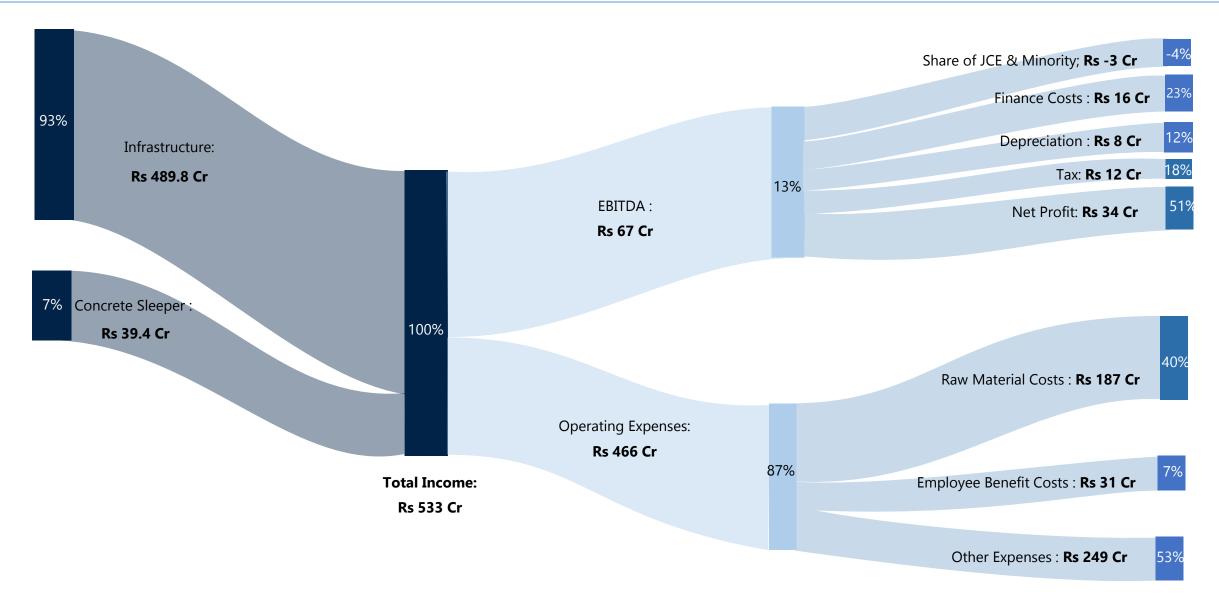
Financial Highlights- Standalone (H1FY25)





Financial Highlights- Consolidated (H1FY25)





Profit & Loss – Standalone



Particulars (Rs Cr)	Q2FY25	Q2FY24	YoY %	Q1FY25	QoQ %	H1FY25	H1FY24	YoY %
Revenue	280.7	221.7	26.6%	236.2	18.8%	516.9	456.0	13.4%
Other Income	3.6	2.8	28.6%	3.1	16.1%	6.7	8.0	-16.3%
Net Sales	284.3	224.5	26.6%	239.3	18.8%	523.6	464.0	12.8%
Operating Expenses	244.3	197.3	23.8%	204.9	19.2%	449.2	404.3	11.1%
EBITDA	40.0	27.2	47.1%	34.4	16.3%	74.4	59.7	24.6%
EBITDA Margin	14.1%	12.1%	200 bps	14.4%	200 bps	14.2%	12.9%	130 bps
Depreciation	3.7	4	-7.5%	4	-7.5%	7.2	7.3	-1.4%
Interest	7.1	8	-11.3%	8	-11.3%	15	16.5	-9.1%
РВТ	29.2	15.2	92.1%	23	27.0%	52.2	36.0	45.0%
Tax Expenses	7.5	3.8	97.4%	5	50.0%	13	9	44.4%
PAT	21.7	11.4	90.4%	18	20.6%	39.2	27	45.2%
PAT Margin	7.6%	5.1%	250 bps	7.3%	<i>30 bps</i>	7.5%	5.8%	170 bps

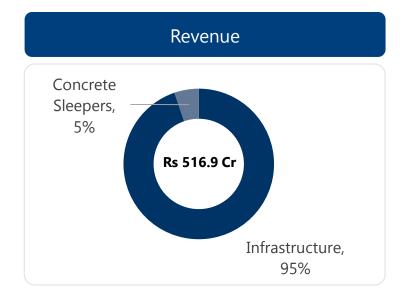
Profit & Loss – Consolidated



Particulars (Rs Cr)	Q2FY25	Q2FY24	YoY %	Q1FY25	QoQ %	H1FY25	H1FY24	YoY %
Revenue	287.5	233.6	23.1%	241.7	18.9%	529.3	469.5	12.7%
Other Income	2.3	0.9	155.6%	1.5	53.3%	3.8	4.7	-19.1%
Net Sales	289.8	234.5	23.6%	243.2	19.2%	533.1	474.2	12.4%
Operating Expenses	256.5	202.2	26.9%	209.6	22.4%	466.3	412.3	13.1%
EBITDA	33.3	32.4	2.8%	33.6	-0.9%	66.8	61.9	7.9%
EBITDA Margin	11.5%	13.8%	(230 bps)	13.8%	(230 bps)	12.5%	13.0%	(50bps)
Depreciation	4.2	4.4	-4.5%	3.9	7.7%	8.1	8.1	0.0%
Interest	7.5	8.2	-8.5%	8	-6.3%	15.6	16.9	-7.7%
РВТ	21.6	19.8	9.1%	21.7	-0.5%	43.1	36.9	16.8%
Tax Expenses	6.5	5.8	12.1%	5.4	20.4%	11.8	10.4	13.5%
PAT before Share of JCE & Minority	15	14	7.1%	16.3	-8.0%	31.3	26.5	18.1%
Share of JCE & Minority	-2.6	-0.5	420.0%	0.6	-533.3%	-3.1	0.2	-1,650.0%
PAT after Share of JCE & Minority	17.6	13.5	30.4%	16.9	4.1%	34.4	26.7	28.8%
PAT Margin	6.1%	5.8%	<i>30 bps</i>	7%	(90 bps)	6.5%	5.7%	80 bps

Business Segment Update (H1FY25)





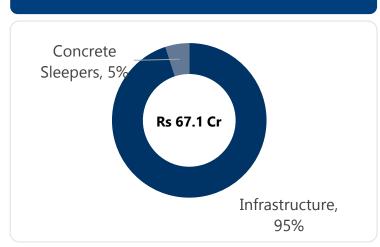
Infrastructure: Rs 489.8 Cr

Led by higher execution of large contracts

Concrete Sleepers : Rs 27.1 Cr

Indian Operations performing well with strong growth.

EBIT



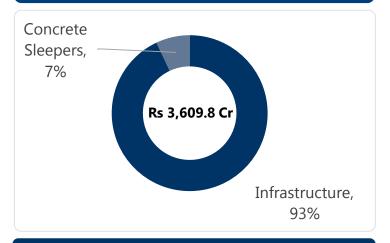
Infrastructure: Rs 64.2 Cr

Led by uptick in revenues due to higher execution in key contracts

Concrete Sleepers: Rs 2.9 Cr

Better operations in India leading to higher EBIT

Consolidated Order Book



Infrastructure: Rs 3,371.6 Cr

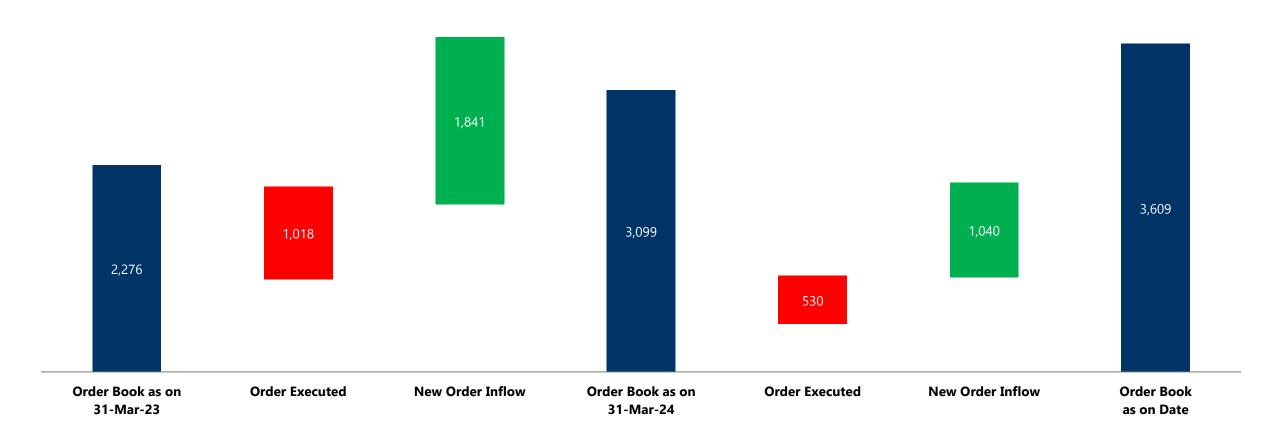
Company has received total orders of Rs. 1,040 Cr

Concrete Sleepers: Rs 238.2 Cr

New Order inflow in Indian operations of Rs. 42 Cr

Order Book of Rs 3,609.8 Cr





Robust Order Book of Rs 3,609 Cr, forming ~3.6 times FY24 Revenue, provides growth visibility

Key Major Projects Contributing to Revenue



Segment	Scope of Work	Client	City/State	Value (Rs Cr)
	Construction of new 4 Iane Prayagraj Southern Bypass	NHAI	Prayagraj, UP	835
	Construction of Bridges for Mathura – Jhansi 3 rd Line	RVNL	Rajasthan & UP	727
To five at weathers	Construction of Viaduct, Major Bridges for New BG Line Mau – Tarighat near Gazipur	RVNL	Ghazipur, UP	664
Infrastructure	Construction of Viaduct Portion of Six Lane Elevated Kona Expressway	RVNL	Kona Expressway, WB	547
	Construction of 4 lane Raniganj Bypass	MORTH	Paschim Bardhaman, West Bengal	267
	Construction of Cable Stay Bridge over Byculla Railway Station	MRIDCL	Mumbai, Maharashtra	215
	Manufacture and Supply of Wider PSC Sleepers	Eastern Railway	India	40
Concrete Sleeper	Manufacture and Supply of Wider PSC Sleepers	South Eastern Railway	India	64
	Manufacture and Supply of Wider PSC Sleepers	Transnet Freight Rail	South Africa	36

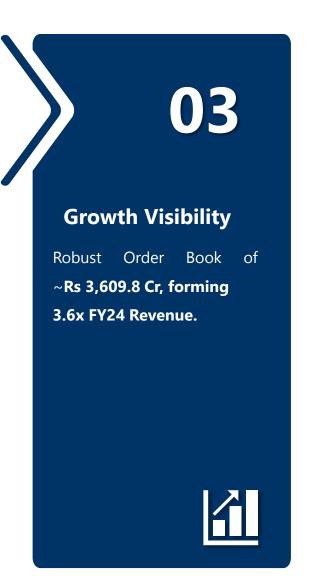
Company Overview

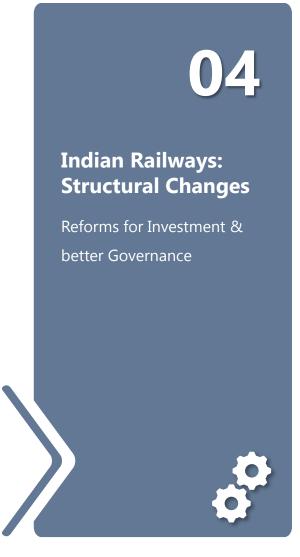












Executive Summary





The largest single order in GPT's history, valued at **Rs. 835 Cr** from the NHAI for construction of new 4 lane Prayagraj Southern Bypass in Uttar Pradesh under EPC mode.



The company is maintaining dividend policy by rewarding its share holders. During FY25, company has paid an interim dividend of Re 1 per share.

The Bonus issue of 1:1 was completed on July 3, 2024, the 3rd Bonus Issue in last 7 years

Strong momentum from order execution during FY24 from key contracts, leading to the Company achieving a milestone, by crossing Rs 1,000 Cr revenues for the year and on track to achieve a 20%+ growth in FY 25



One of the only concrete sleeper manufacturer from India present internationally and have presence in India, South Africa, Namibia and Ghana.



A Railway Focused Infrastructure Company





Premier Infrastructure Company: Engaged in Civil Construction and Concrete Sleeper manufacturing for Railways



Execution Capabilities: With ~40 years of experience, GPT has developed Strong Project Execution Proficiency across the Value Chain



Marquee Clientele: Indian Railways, NHAI, Railway PSUs and other Central Government organizations



Standalone (H1 FY24)

Revenue

Rs 517 Cr

13.4% YOY

EBITDA Margin

14.2%

Above hurdle rate

PAT

Rs 39.2 Cr

45.2% YOY

Presence in two Business Segments:

1. Infrastructure



Commenced in the year 2004
Bridge and Road construction
Order-book of **Rs 3,371.6 Cr**

2. Concrete Sleepers



Commenced in the year 1982

Monoblock and Pre-Stressed Concrete Sleepers

Order-book of **Rs 238.2 Cr**

Infrastructure







Roads, Bridges & Highways

Construction of rail over bridges, road over bridges and multi-lane highways

Railway Tracks

Gauge Conversion of railway tracks including earthwork, blanketing, and track lining.

Steel Bridges

Building of mega bridges with super steel structures across various terrains.

Industrial

Construction of railway sidings, merry-go-round railways, roads, industrial parks, etc.

Metro Work

The company undertakes the construction of metro rail lines, along with design and development of stations.

Concrete Sleepers



Among the Pioneers

Manufacturing Concrete Sleepers for mainlines, curves, bridges, level crossings, and points & crossings.

Well Experienced

Manufactured more than 15 Million concrete sleepers for Indian Railways





Capacity

Manufacturing capacity of 2 Mn units across India & Africa

Production

Ghana factory has started with the production for concrete sleeper

Global Presence

We have factories in South Africa, Namibia and Ghana



Board of Directors (1/2)





Dwarika Prasad Tantia Non-Executive Director









More than 50 years of infrastructure sector experience; leads the Company's growth and Group CSR initiatives; sets the mission and vision for the Group as the Group and family head; Honorary Consul of Ghana in Kolkata.

More than 40 years of experience in the infrastructure sector; heads the

Group's EPC business with strong client relationships and project

execution capabilities; oversees customer relationships.



Received BS Economics degree with a Major in Finance from Wharton School and BS in Engineering with a Major in Civil Engineering from University of Pennsylvania; drives the EPC segment including projects management, business development, legal and arbitration matters.



Shree Gopal Tantia Managing Director







Amrit Jyoti Tantia Director (Projects)



B.Com (Hons) from St. Xavier's College, holds Master's Degree in Management, Organizations and Governance from London School of Economics and Political Science, London, Has over a decade of experience in the infrastructure industry. Responsible for monitoring key projects being executed by the Company, activities also include client interaction, material procurements and project execution.



Atul Tantia Executive Director & CFO



Received the degree in BS Economics with major in Finance from Wharton School and B.S. Engineering with major in Systems Engineering from University of Pennsylvania; navigates the Company's manufacturing, finance and accounting functions while managing relationships with lenders, investors and international customers.







Stakeholders Relationship Committee



Corporate Social Responsibility Committee



Nomination and Remuneration Committee



Board of Directors (2/2)





Kashi Prasad Khandelwal **Non-Executive Independent Director**





More than four decades of experience as a Chartered Accountant & expertise in Audit, Accounting, Direct and Indirect Tax, Corporate law matters. Chairman of Audit Committee and a member of Nomination & Remuneration Committee; holds a Certificate of Practice from Institute of Chartered Accountants of India



Shankar Jyoti Deb Independent Director



Expertise comprises design, engineering and the implementation of civil projects; member of the Audit Committee, Nomination & Remuneration Committee and Stakeholder's Relationship Committee; holds a B.Sc. & B.E. degree in Civil Engineering; attended a financial management programme at IIM - Calcutta.



Rashmi Bihani **Independent Director**





She is a Practicing Chartered Accountant with over two decades of practice. Was associated with Lodha & Co. for more than 10 years and has rich experience in statutory audits, internal audit including Transfer Pricing, SOX assignments and in providing financial advisory services to a diverse client base across a wide range of industries and sectors like Engineering & Projects Companies Media & Broadcasting, Metals, Power, Real Estate,



Arun Kumar Dokania Non-Executive – Independent Director





He has vast experience of more than four decades in the Commercial, Financial, Banking and Legal Matters. He has been associated with various industries. He possesses profound knowledge related to Finance and Banking about the infrastructure and construction sector.



Aditya Kumar Mittal Non-Executive - Independent Director

FMCG and Banking companies and Hospitality companies.



A qualified BE (civil) Hons. and is a member of central service i.e. Indian Railway Service of Engineers. He was also the member of the Engineering Railway Board and Ex-Officio secretary to the Government of India. He has held several important posts with the Railways. He possesses vast knowledge and expertise for construction of bridges, structures including Railway tracks of the Indian Railways, also been empaneled as Arbitrator and with all the seventeen Zonal Railways.



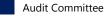
Member



Stakeholders Relationship Committee



Corporate Social Responsibility Committee



Nomination and Remuneration Committee



Our Clientele





































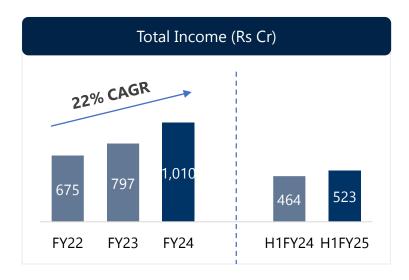


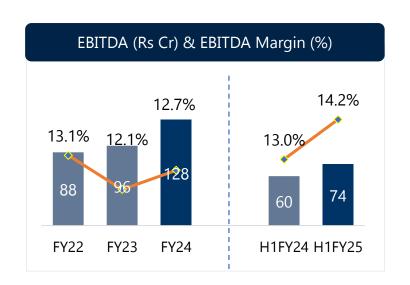


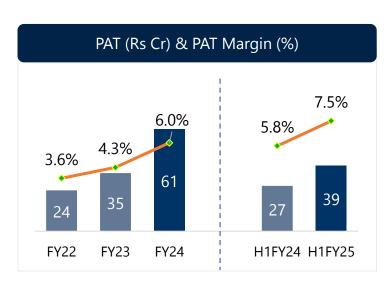


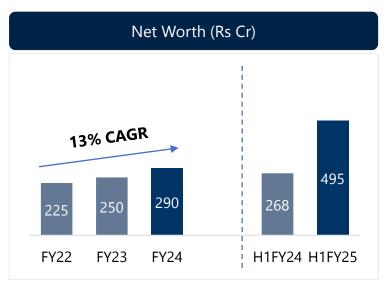
H1FY25 – Highest Ever Revenue and Profits (Standalone)

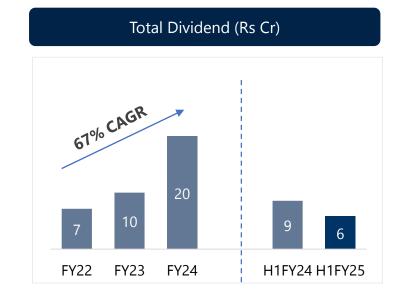




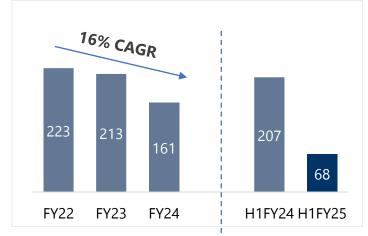












Annexure



Profit & Loss Statement



Douting love (Do Cv)		Standalone				Consol	idated	
Particulars (Rs Cr)	H1FY25	H1FY24	FY24	YoY %	H1FY25	H1FY24	FY24	YoY %
Revenue	516.9	456.0	996.1	13.4%	529.3	469.5	809.1	12.7%
Other Income	6.7	8.0	13.7	-16.3%	3.8	4.7	4.6	-19.1%
Net Sales	523.6	464.0	1,009.8	12.8%	533.1	474.2	813.7	12.4%
Operating Expenses	449.2	404.3	881.9	11.1%	466.3	412.3	721.7	13.1%
EBITDA	74.4	59.7	127.9	24.6%	66.8	61.9	92.1	7.9%
EBITDA Margin	14.2%	12.9%	12.9%	130 bps	12.5%	13.0%	11.4%	(50bps)
Depreciation	7.2	7.3	14.1	-1.4%	8.1	8.1	18.7	0.0%
Interest	15	16.5	31.9	-9.1%	15.6	16.9	37.4	-7.7%
РВТ	52.2	36.0	81.9	45.0%	43.1	36.9	36.0	16.8%
Tax Expenses	13	9.0	21.2	44.4%	11.8	10.4	7.4	13.5%
PAT before Share of JCE & Minority	39.2	27.0	60.7	45.2%	31.3	26.5	29.8	18.1%
Share of JCE & Minority	-	-	-	-	-3.1	0.2	-1.6	-1,650.0%
PAT after Share of JCE & Minority	39.2	27.0	60.7	45.2%	34.4	26.7	31.4	28.8%
PAT Margin	7.5%	5.8%	6.1%	170 bps	6.5%	5.7%	3.9%	80 bps

Balance Sheet



	Stand	alone	Consolidated		
Liabilities (Rs Cr)	Sep-24	Mar-24	Sep-24	Mar-24	
Share Capital	126.4	58.2	126.4	58.2	
Reserves	368.7	231.7	376.2	244.5	
Shareholders' Funds	495.1	289.9	502.6	302.7	
Minority Interest	0	-	-5.3	-2.0	
Secured Loans	24.9	23.6	25.5	26.2	
Trade Payables	7.2	8.7	7.2	8.7	
Long Term Provisions	7	7.1	7	7.1	
Other Liabilities	23.9	20.6	23.9	25.3	
Total Non-Current Liabilities	63.0	60.0	63.6	60.6	
Trade Payables	175.8	157.5	186.9	171.0	
Other Current Liabilities	31	29.7	42.9	31.	
Short Term Borrowings	81.7	162.5	87.5	164.4	
Total Current Liabilities	288.5	349.7	317.3	366.5	
Total Equity & Liabilities	846.6	699.6	878.2	727.7	

	Stand	alone	Consolidated		
Assets (Rs Cr)	Sep-24	Mar-24	Sep-24	Mar-24	
Fixed Assets incl. CWIP	96.3	76.6	145.4	131.0	
Investment	72.7	72.6	24.3	23.8	
Other Non-Current Assets	49.2	41.6	58.1	49.4	
Total Non-Current Assets	218.2	190.7	227.8	203.8	
Inventories	131.9	108.3	159	133.9	
Trade Receivables	30.8	67.1	32.8	68.9	
Cash and Bank	38.8	24.9	44.69	25.6	
Contract Assets	368.7	273.5	368.7	273.4	
Other Current Assets	58.3	35.1	45.21	22.1	
Total Current Assets	628.4	508.8	650.4	524.0	
Total Assets	846.6	699.6	878.2	727.7	

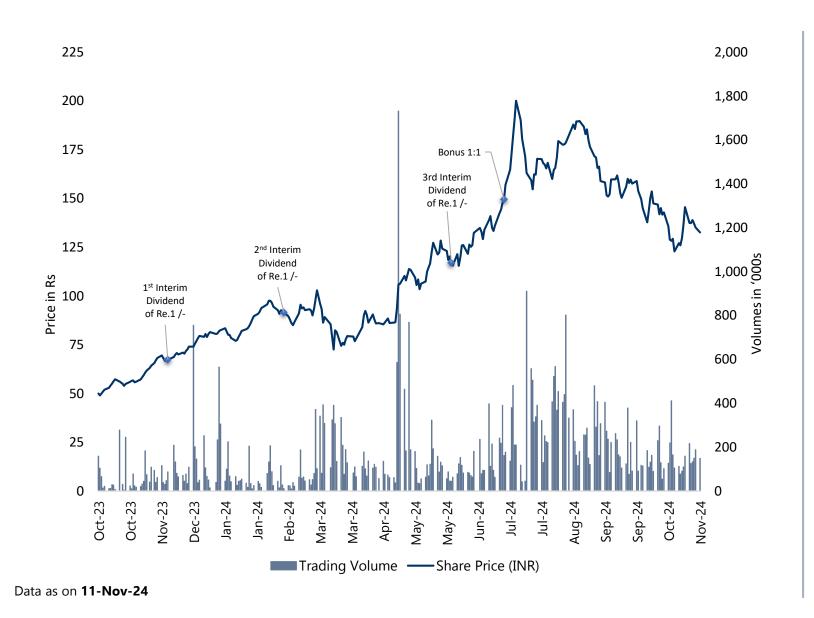
Cash Flow Statement

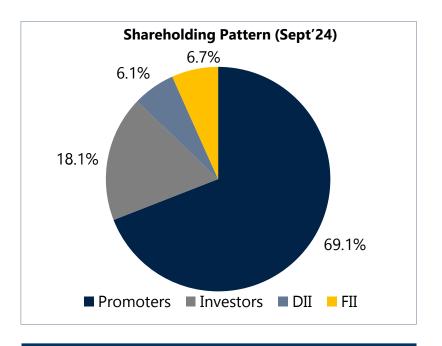


Poution laws (Do Cv)	Standalone				Consolidated			
Particulars (Rs Cr)	Mar-24	Mar-23	Sep-24	Sep-23	Mar-24	Mar-23	Sep-24	Sep-23
Cash Flow from Operating Activities								
Profit Before Tax	81.9	46.5	52.2	36.0	78.2	37.2	42.7	36.5
Operating Profit before Working Capital	119.0	94.9	71.6	52.8	114.9	94.7	73.6	59.3
(Increase)/decrease in Inventories	-13.9	-12.8	-23.6	-17.1	-16.3	-7.0	-25.1	18.7
(Increase)/decrease in Trade Receivables	-34.3	26.1	35.8	3.8	-30.8	20.7	35.7	-55.2
(Increase)/decrease in Payables & other Adjustments	60.9	3.3	-91.2	58.2	178.9	16.2	-78.6	87.6
Cash generated from Operations	131.7	111.5	7.3	45.0	131.8	124.6	5.6	51.1
Less: Direct Taxes Paid	-17.1	-5.4	-12.9	-7.0	-18.4	-5.4	-13.2	-7.1
Net Cash from Operating Activities	114.6	106.2	-20.3	38.0	113.4	119.1	-7.6	44.1
Net Cash flow from Investing Activities	-8.1	-48.3	-42.4	10.1	-7.8	-59.7	-49.5	-18.5
Net Cash flow from Financing Activities	-108.9	-54.4	70.6	-31.6	-107.9	-56.2	70.3	-29.0
Net increase/(decrease) in Cash & Cash Equivalent	-2.4	3.4	7.9	-3.7	-2.3	3.3	13.2	-3.5
Add: Cash and Cash Equivalents as at 1 st April	6.1	2.6	3.6	6.1	6.6	3.3	4.3	6.6
Cash and Cash Equivalents as at 30 th September	3.6	6.1	11.5	2.4	4.3	6.6	17.5	3.1

Stock Information







Stock Data (11-Nov-24)						
Ticker	533761 / GPTINFRA					
Market Cap	1,657 Cr					
Stock Price	133					
52 Week (High / Low)	207 / 64					
Share Outstanding	126,364,600					
Average Daily Volume (3M)	210,327					

Thank You



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